INDEX OF 1995 ARTICLES

Index of Articles Printed in Volume 15 of the ***TMA Journal***.

■ ASK TMAJ

Bogusz, Robert, **"Ask TMA Journal: How can we better manage our nondomestic cash flows and positions resulting from exports with third parties?"** No. 5 (September/October) Pg. 67.

Griffiths, Susan H., **"Ask TMA Journal: What are some of the key problems facing international treasury managers and how are they being resolved?"** No. 2 (March/April) Pgs. 57-58.

Griffiths, Susan, **"Ask TMA Journal: What is a regional treasury center, why would a multinational company need one, and what are the factors to consider in setting up one?"** No. 6 (November/December) Pgs. 76-78.

Lewis, Jeff, **"Ask TMA Journal: How can I manage currencies in countries which have soft or inconvertible currencies?"** No. 4 (July/August) Pgs. 47-48.

McDonough, Stephen G., **"Ask TMA Journal: What are some of the most effective strategies for increasing the number of trading partners in a financial EDI program?"** No. 2 (March/April) Pg. 57.

McDonough, Stephen G., **"Ask TMA Journal: What role should the treasury department play in a company's financial EDI program?"** No. 3 (May/June) Pgs. 69-70.

Rosengard, Jeff and Jim Sagner, **"Ask TMA Journal: What is benchmarking and is it the appropriate tool to measure treasury operations?"** No. 3 (May/June) Pgs. 66-69.

■ BANKS AND BANKING RELATIONS

Grandstaff, Linda A., **"Bank Mergers and Treasury: Keeping the Relationship Intact,"** No. 2 (March/April) Pgs. 42-46.

Page, Robert, CCM, **"Ideas for Developing A Blueprint for Managing Bank Costs,"** No. 3 (May/June) Pgs. 47-50.

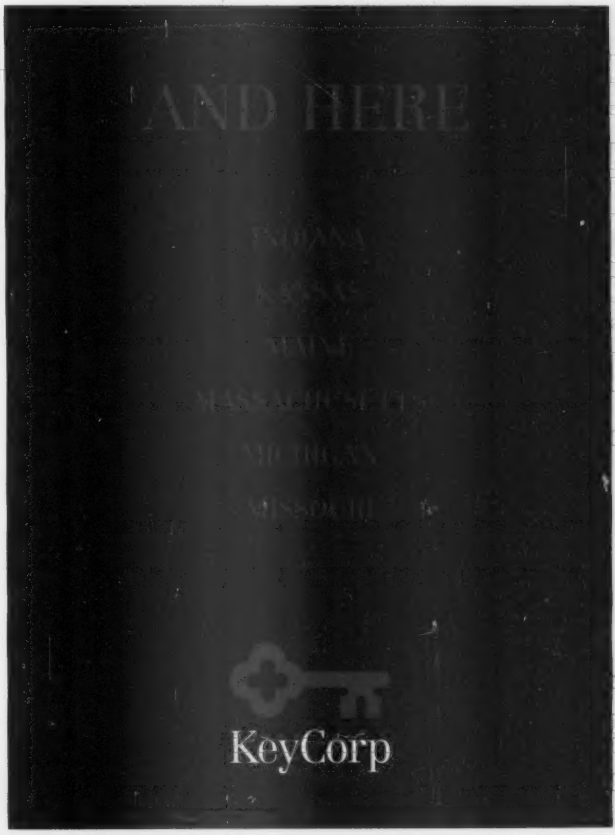
Root, Gregory, **"The Global Banking Picture,"** No. 5 (September/October) Pgs. 31-33.

Roush, Peggy, **"Interstate Banking — Serving Customers Wherever They Are,"** No. 5 (September/October) Pgs. 19-22.

■ BENCHMARKING AND BEST PRACTICES

Keller, Jeff, CCM, **"Best Practices in Accounts Receivable,"** No. 1 (January/February) Pgs. 34-37.

McDonough, Stephen G., **"Benchmarking The Treasury Function,"** No. 6 (November/December) Pgs. 44-48.



Rosengard, Jeff and Jim Sagner, **"Ask TMA Journal: What is benchmarking and is it the appropriate tool to measure treasury operations?"** No. 3 (May/June) Pgs. 66-69.

■ BORROWING

Anderson, James S., **"Asset Securitization: An Overview for Issuers and Investors,"** No. 6 (November/December) Pgs. 38-42.

Halpert, Marc W., **"Master Notes: Borrowing from Non-Traditional Sources,"** No. 3 (May/June) Pgs. 38-41.

Parsons, Rocky, **"Setting Up A Commercial Paper Program at Tyson Foods,"** No. 6 (November/December) Pgs. 16-23.

■ CASE STUDIES

Asaithambi, Durairaj, **"Re-engineering at Houston Lighting & Power Company,"** No. 2 (March/April) Pgs. 12-18.

Cook, Mark, **"Foreign Exchange Management at Blount, Inc.,"** No. 1 (January/February) Pgs. 30-32.

Jankowski, J.A., **"Streamlining the Accounts Payable Process at Howmet,"** No. 1 (January/February) Pgs. 24-29.

Morel, Gerald, CCM, and Renee Larsien, CCM, **"Re-engineering Treasury at U.S. Shoe,"** No. 3 (May/June) Pgs. 51-53.

Murphy, Douglas, CCM, **"How One Healthcare Provider is Meeting the Challenges of the '90s Through Re-engineering,"** No. 2 (March/April) Pgs. 18-22.

Richter, Vicki, PSN; Thomas W. Buckley, III, CCM; and Dan James, **"ECP: The Antidote for Check Fraud,"** No. 5 (September/October) Pgs. 14-18.

Trautman, Terry, **"Trends in Payment Processing: Using Plastic at Cummins Engine,"** No. 4 (July/August) Pgs. 16-19.

Trosko, David, **"Re-engineering the Treasury Function at The Acacia Group,"** No. 2 (March/April) Pgs. 23-27.

■ CASH MANAGEMENT

Barta, Patricia O., CCM, **"Applying Business Process Re-engineering Concepts,"** No. 6 (November/December) Pgs. 30-35.

Berry, Anna, **"Avoiding The Pitfalls Of Outsourcing,"** No. 6 (November/December) Pgs. 54-57.

Brady, Karen, CCM, CPA, **"Cash Management As A Financial Communication Hub,"** No. 4 (July/August) Pgs. 40-45.

Connors, Leigh S., CCM, **"Cash Management for Small Businesses: The New Profile,"** No. 3 (May/June) Pgs. 42-46.

de Caux, Tony, **"Cash Management in the United Kingdom,"** No. 3 (May/June) Pgs. 14-20.

Feczko, James A., CCM, **"Lockbox 2000: Breaking the Mold,"** No. 4 (July/August) Pgs. 11-15.

Forman, Larry, CCM, and David L. Shafer, CCM, **"Cash Management Consolidation and Other Trends,"** No. 5 (September/October) Pgs. 36-40.

Gergen, Mark J., **"Image Technology for Cash Management,"** No. 6 (November/December) Pgs. 58-62.

Keller, Jeff, CCM, **"Best Practices in Accounts Receivable,"** No. 1 (January/February) Pgs. 34-37.

O'Brien, Christine D. and Leonard H. Stolk, **"International Liquidity Management: Solutions for the 21st Century,"** No. 2 (March/April) Pgs. 28-35.

Spanard, Karan, CCM, **"Harnessing the Latest Developments in Deposit Concentration,"** No. 2 (March/April) Pgs. 36-41.

Valenzuela, Edward, CCM, and Juliann Eveges, **"Outlook: Cash Management — An Industry in Transition,"** No. 4 (July/August) Pgs. 4-10.

■ CORPORATE FINANCE

Hart, Ronald C. and Perry LeBlanc, III, **"The Role of Treasury in 401(k) Plan Management,"** No. 6 (November/December) Pgs. 24-28.

Kent, Danielle, **"Guidelines for Retirement Plan Management,"** No. 4 (July/August) Pgs. 38-39.

Parsons, Rocky, **"Setting Up A Commercial Paper Program at Tyson Foods,"** No. 6 (November/December) Pgs. 16-23.

Wolfert, Frederick, **"Practical Leasing Strategies to Improve Financial Efficiency,"** No. 6 (November/December) Pgs. 8-14.

■ DIRECTORIES

***TMA Journal*, "1995 Directory of Non-Bank Treasury Management Technology,"** No. 1 (January/February) Pgs. 50-57.

TMA Journal, **"1995 Directory of International Treasury Management Banks,"** No. 3 (May/June) Pgs. 55-64.

TMA Journal, **"1995 Directory of Treasury Management Banks,"** No. 5 (September/October) Pgs. 41-66.

■ FINANCIAL EDI

Ballen, Robert G., esq. and Kieran J. Fallon, esq., **"Legal Issues in Financial EDI,"** No. 1 (January/February) Pgs. 18-22.

Francis, Mary Ann, **"Outlook: Keys to Success in Financial EDI,"** No. 1 (January/February) Pgs. 4-6.

Gats, Marsha and Theresa Falconer, **"Selecting Financial EDI Service Providers,"** No. 1 (January/February) Pgs. 10-17.

Hill, Ned C., CCM, **"Cost Justifying Financial EDI,"** No. 4 (July/August) Pgs. 31-37.

Jankowski, J.A., **"Streamlining the Accounts Payable Process at Howmet,"** No. 1 (January/February) Pgs. 24-29.

McDonough, Stephen G., **"Ask TMA Journal: What are some of the most effective strategies for increasing the number of trading partners in a financial EDI program?"** No. 2 (March/April) Pg. 57.

McDonough, Stephen G., **"Ask TMA Journal: What role should the treasury department play in a company's financial EDI program?"** No. 3 (May/June) Pgs. 69-70.

■ INTERNATIONAL TREASURY MANAGEMENT

Bogusz, Robert, **"Ask TMA Journal: How can we better manage our nondomestic cash flows and positions resulting from exports with third parties?"** No. 5 (September/October) Pg. 67.

Cook, Mark, **"Foreign Exchange Management at Blount, Inc.,"** No. 1 (January/February) Pgs. 30-32.

de Caux, Tony, **"Cash Management in the United Kingdom,"** No. 3 (May/June) Pgs. 14-20.

Griffiths, Susan H., **"Ask TMA Journal: What are some of the key problems facing international treasury managers and how are they being resolved?"** No. 2 (March/April) Pgs. 57-58.

Griffiths, Susan H., **"Outlook: International Treasury Management in the Year 2000,"** No. 3 (May/June) Pgs. 4-7.

Griffiths, Susan, **"Ask TMA Journal: What is a regional treasury center, why would a multinational company need one, and what are the factors to consider in setting up one?"** No. 6 (November/December) Pgs. 76-78.

Len, Victor, **"Treasury Technology For An International Cash Manager,"** No. 3 (May/June) Pgs. 8-13.

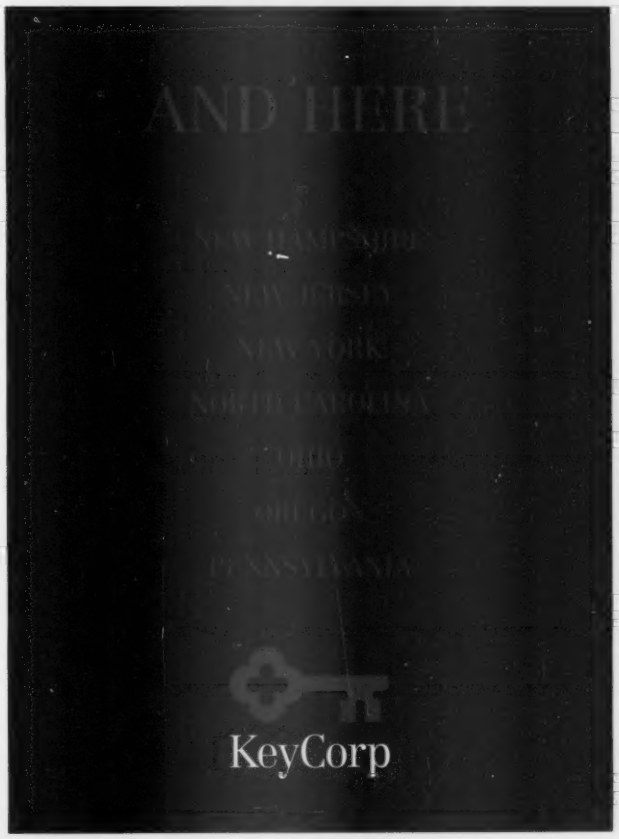
Lewis, Jeffrey Mark, **"Treasury Management in Argentina,"** No. 1 (January/February) Pgs. 38-42.

Lewis, Jeff, **"Ask TMA Journal: How can I manage currencies in countries which have soft or inconvertible currencies?"** No. 4 (July/August) Pgs. 47-48.

O'Brien, Christine D. and Leonard H. Stolk, **"International Liquidity Management: Solutions for the 21st Century,"** No. 2 (March/April) Pgs. 28-35.

Root, Gregory, **"The Global Banking Picture,"** No. 5 (September/October) Pgs. 31-33.

Wagner, Cecilia, **"The Use of International Short-Term Investments,"** No. 5 (September/October) Pgs. 34-35.



■ INVESTMENTS

Anderson, James S., **"Asset Securitization: An Overview for Issuers and Investors,"** No. 6 (November/December) Pgs. 38-42.

Ostrowski, Robert J., CFA, **"Long Cash: Managing for Total Return and Liquidity,"** No. 4 (July/August) Pgs. 25-29.

Ruiz-Zaiko, Linda and Barbara Hill, **"The RFP Process for Investment Management Services,"** No. 5 (September/October) Pgs. 24-29.

■ OUTSOURCING

Berry, Anna, **"Avoiding The Pitfalls Of Outsourcing,"** No. 6 (November/December) Pgs. 54-57.

■ PAYMENTS SYSTEMS

Jankowski, J.A., **"Streamlining the Accounts Payable Process at Howmet,"** No. 1 (January/February) Pgs. 24-29.

Repak, Walter C., **"'What Check?' — Innovative Electronic Payments,"** No. 6 (November/December) Pgs. 50-53.

Schoon, Vince, **"Integrating EDI Into the Procurement Cycle,"** No. 2 (March/April) Pgs. 50-52.

Trautman, Terry, **"Trends in Payment Processing: Using Plastic at Cummins Engine,"** No. 4 (July/August) Pgs. 16-19.

■ PROFESSIONAL DEVELOPMENT

***TMA Journal*, "Seventh Annual Compensation Survey,"** No. 3 (May/June) Pgs. 21-30.

■ RE-ENGINEERING

Asaithambi, Durairaj, **"Re-engineering at Houston Lighting & Power Company,"** No. 2 (March/April) Pgs. 12-18.

Attenello, Dennis, **"Outlook: Re-engineering to Achieve Breakthrough Results,"** No. 2 (March/April) Pgs. 6-11.

Barta, Patricia O., CCM, **"Applying Business Process Re-engineering Concepts,"** No. 6 (November/December) Pgs. 30-35.

Morel, Gerald, CCM, and Renee Larsien, CCM, **"Re-engineering Treasury at U.S. Shoe,"** No. 3 (May/June) Pgs. 51-53.

Murphy, Douglas, CCM, **"How One Healthcare Provider is Meeting the Challenges of the '90s Through Re-engineering,"** No. 2 (March/April) Pgs. 18-22.

Trosko, David, **"Re-engineering the Treasury Function at The Acacia Group,"** No. 2 (March/April) Pgs. 23-27.

■ RISK MANAGEMENT

Chung, Ronald, Ph.D., and Hung-Gay Fung, Ph.D., **"Steering Clear of Derivatives Risk,"** No. 5 (September/October) Pgs. 10-13.

Clark, James, CCM, **"Taking Positive Steps Against Check Fraud,"** No. 2 (March/April) Pgs. 53-56.

Cook, Mark, **"Foreign Exchange Management at Blount, Inc.,"** No. 1 (January/February) Pgs. 30-32.

Eklund, Diane, **"Dealing with the Forces of Financial Risk in the 21st Century,"** No. 6 (November/December) Pgs. 64-67.

Karkazis, Dean, **"Using Technology Enhancements To Fight Check Fraud,"** No. 2 (March/April) Pgs. 47-49.

Kawaller, Ira G., **"Outlook: The Imperative of Interest Rate Risk Management,"** No. 6 (November/December) Pgs. 4-7.

Lese, Andrew S., **"Derivatives Risk: Avoiding the Headlines,"** No. 3 (May/June) Pgs. 32-37.

Poje, Richard and Bruce MacKenzie, **"Outlook: Wire Transfer Fraud: A Guide for Risk Averse Treasury Professionals,"** No. 5 (September/October) Pgs. 4-7.

Richter, Vicki, PSN; Thomas W. Buckley, III, CCM; and Dan James, **"ECP: The Antidote for Check Fraud,"** No. 5 (September/October) Pgs. 14-18.

■ SECURITY

Clark, James, CCM, **"Taking Positive Steps Against Check Fraud,"** No. 2 (March/April) Pgs. 53-56.

Karkazis, Dean, **"Using Technology Enhancements To Fight Check Fraud,"** No. 2 (March/April) Pgs. 47-49.

Poje, Richard and Bruce MacKenzie, **"Outlook: Wire Transfer Fraud: A Guide for Risk Averse Treasury Professionals,"** No. 5 (September/October) Pgs. 4-7.

Richter, Vicki, PSN; Thomas W. Buckley, III, CCM; and Dan James, **"ECP: The Antidote for Check Fraud,"** No. 5 (September/October) Pgs. 14-18.

■ SHORT-TERM INVESTMENT

Bierce, Carol, CCM, **"Trends in Short-Term Investing: A Retreat to the Basics,"** No. 4 (July/August) Pgs. 20-24.

Wagner, Cecilia, **"The Use of International Short-Term Investments,"** No. 5 (September/October) Pgs. 34-35.

■ SURVEYS

***TMA Journal*, "Seventh Annual Compensation Survey,"** No. 3 (May/June) Pgs. 21-30.

■ TECHNOLOGY

Brady, Karen, CCM, CPA, **"Cash Management As A Financial Communication Hub,"** No. 4 (July/August) Pgs. 40-45.

Feczko, James A., CCM, **"Lockbox 2000: Breaking the Mold,"** No. 4 (July/August) Pgs. 11-15.

Gergen, Mark J., **"Image Technology for Cash Management,"** No. 6 (November/December) Pgs. 58-62.

Karkazis, Dean, **"Using Technology Enhancements To Fight Check Fraud,"** No. 2 (March/April) Pgs. 47-49.

Len, Victor, **"Treasury Technology For An International Cash Manager,"** No. 3 (May/June) Pgs. 8-13.

Repak, Walter C., **"'What Check?' — Innovative Electronic Payments,"** No. 6 (November/December) Pgs . 50-53.

Schoon, Vince, **"Integrating EDI Into the Procurement Cycle,"** No. 2 (March/April) Pgs. 50-52.

■ TRENDS

Bierce, Carol, CCM, **"Trends in Short-Term Investing: A Retreat to the Basics,"** No. 4 (July/August) Pgs. 20-24.

Eklund, Diane, **"Dealing with the Forces of Financial Risk in the 21st Century,"** No. 6 (November/December) Pgs. 64-67.

Feczko, James A., CCM, **"Lockbox 2000: Breaking the Mold,"** No. 4 (July/August) Pgs. 11-15.

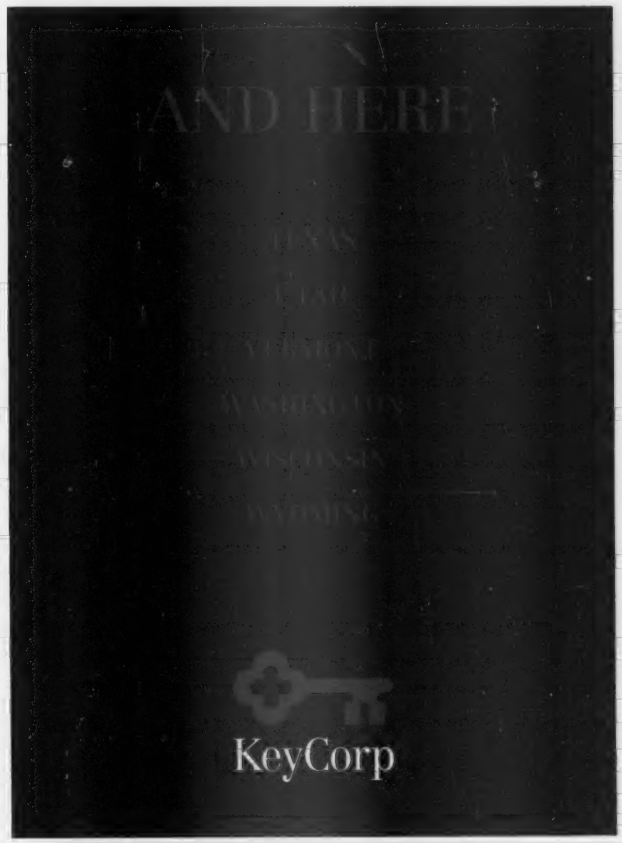
Forman, Larry, CCM, and David L. Shafer, CCM, **"Cash Management Consolidation and Other Trends,"** No. 5 (September/October) Pgs. 36-40.

Griffiths, Susan H., **"Outlook: International Treasury Management in the Year 2000,"** No. 3 (May/June) Pgs. 4-7.

O'Brien, Christine D. and Leonard H. Stolk, **"International Liquidity Management: Solutions for the 21st Century,"** No. 2 (March/April) Pgs. 28-35.

Spanard, Karan, CCM, **"Harnessing the Latest Developments in Deposit Concentration,"** No. 2 (March/April) Pgs. 36-41.

***TMA Journal*, "Interview with Bob Coleman, CCM; Frank Luongo, CCM; Basil Mavrovitis, CCM; and David Trosko, CPA: Treasury Solutions for the Year 2000,"** No. 6 (November/December) Pgs. 68-73.

Trautman, Terry, **"Trends in Payment Processing: Using Plastic at Cummins Engine,"** No. 4 (July/August) Pgs. 16-19.

Valenzuela, Edward, CCM, and Juliann Eveges, **"Outlook: Cash Management—An Industry in Transition,"** No. 4 (July/August) Pgs. 4-10. ■